

## Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CIAE-00 COME-00 DODE-00 DOTE-00

FMC-01 INR-07 NSAE-00 CG-00 OFA-01 DLOS-04 SSO-00

INRE-00 SP-02 SS-15 /044 W  
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O 122355Z JUN 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC IMMEDIATE 7049

C O N F I D E N T I A L GUATEMALA 3054

C O R R E C T E D C O P Y (TEXT)

E.O. 11652: GDS

TAGS: EWWT, GT, US

SUBJECT: DELTA-FLOMERCA PROBLEM

REF: GUATEMALA 2896

1. LOCAL DELTA REP ADVISED EMBOFF HE RECEIVED CABLE FROM PFAPT. CLARK OF DELTA TO EFFECT THAMDELTA OFFICIALLY PROTESTING DISCRIMINATORY GUATEMALAN RESERVE CARLH LEGISLATION AND FLOMERCA-CCT AGREEMENT TO FMC.

2. MEANWHILE, EMBASSY UNABLE DISCERN ANY PROGRESS OF GOG EFFORTS TO OBTAIN PASSAGE OF NEW LEGISLATION. IN CONTACTS WITH EMOFF, FOREIGN MINISTRY AAMISER RUBIO HAS PROVEN EVASIVE ACCORDING TO RUBIO, PROPOSED LEGISLATION IS NOW IN MINISTRY OF ECONOMY FOR REVIEW. HOWEVER, LZTEMPTS DURING PAST WEEK BY WOTH EMBOFF AND GUATEMALAN CHAMBER OF COMMERCE OFFICIALS TO LOCATE SOMEONE IN ECON MINISTRY WITH KNOWLEDGE OF PROPOSED LEGISLATION HAVE BEEN FRUITLESS. ASIDE FROM RUBIO AND FLOMERCA OFFICIALS, NO ONE HAS YET BEEN ABLE TO CONFIRM EXISTENCE OF PROPOSED LEGISLATION.

3. RE WAIVER QUESTION AND POSSIBLE PROBLEMS WITH  
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HHJRMAGUA, EVENTS HAVE BEEN SIMILAR. MARTINEZ DEL ROSAL

AT FIRST TOLD EMBOFF THAT FLOMERCA BOARD WOULD APPROVE  
PROCEDURE WHEREBY DDWTA SHIPPING DOCUMENTS WOULD BE  
STAMPED TO READ THAT TWO LINES IN ASSOCIATION. THIS  
PROCEDURE WOULD PRECLUDE NEED FOR WAIVER ON DELTA SHIPMENTS  
BY ARMAGUA. HOWEVER, THIS MORNING MARTINEZ DEL ROSAL  
CALLED TO SAY THFZ FLOMERCA BOARD REJECTED THIS  
PROPOSAL;/-) 9/( PROPOSED MEETING MENTIONED IN SECTION 2  
OF REFTEL HAS NOT YET BEEN HELD AND PROBABLY WILL NOT.  
IN FUTURE, FLOMERCA'S APPROACH WILL BE TO CONTINUE PAST  
PRACTICE OF GRANTING DELTA WAIVERS. ALSO APPEARS THAT  
NEITHER FLOMERCA NOR G  
M OFFICIALS PREPARED AT THIS TIME  
TO FACE UP TO ARMAGUA.

4. OTHER ITEM OF NOTE IS THAT MARTINEZ DEL ROSAL READ  
TO EMBOFF LETTER HE SENT IN HIS CAPACITY AS FLOMERCA  
BOARD PRESIDENT TO FOREIGN MINISTER, WHICH REQUESTED  
ADVICE OF LATTER AND OF ECON MINISTER AS TO BEST WAY FOR  
FLOMERCA TO PROCEED IN ITS NEGOTIATIONS WITH DELTA.  
THE TWO-PAGE LETTER DID NOT ONCE REFER TO ANY PROPOSED  
NEW LEGISLATION; THE LETTER DID INCLUDE A REFERENCE TO  
THE FACT THAT FROM FLOMERCA'S POINT OF VIEW, THE CONS  
OUTWEIGH THE PROS IN ANY AGREEMENT WITH DELTA.

5. COMMENT: FLOMERCA AND GOG APPEAR TO BE ENGAGED IN YET  
ANOTHER STALLING TACTIC - ALBEIT  
OF A MORE SOPHISTICATED VARIETY. EMBASSY WILL CONTINUE REPORT  
DEVELOPMENTS.  
MELOY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TARIFF LAW, CUSTOMS DUTIES, CARGO SHIPS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 JUN 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975GUATEM03054  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750207-0035  
**From:** GUATEMALA  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750658/aaaacaej.tel  
**Line Count:** 90  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Status:** NATIVE  
**Subject:** DELTA-FLOMERCA PROBLEM  
**TAGS:** EWWT, GT, US, (RUBIO, JORGE)  
**To:** STATE  
**Type:** TE  
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